



Jeffrey Harris

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EASTERN GROUP PRESIDENT

Oversee all East Coast Operations for the Keefe Group. Duties include overseeing sales and sales management team. Maintain all operational aspects of the Keefe Group in the Eastern Region. Total Staff of 515 employees

PROFESSIONAL EXPERIENCE/ ACCOMPLISHMENTS

- Oversees Eastern Region of the Keefe Group since 2001
- Sales Increased from \$125 million per year to over \$132 million per year in 2007
- Oversaw growth in warehousing facilities from one 90,000 square foot operation to current space of four facilities with over 325,000 square feet of space, plus numerous operations located in facilities throughout the eastern region.

EMPLOYMENT HISTORY

Group President Eastern Region

March, 2007- Present

- Developed and oversaw restructuring of management staff clearly defining roles of sales, operations and administration
- Received the company's President Award in 2006 and 2007 for achievements in sales, profitability and employee satisfaction.
- Led team in obtaining the contract to be the primary supplies for the Pennsylvania DOC commissary operations

Vice-President of Sales

2003-2007

- Led team in obtaining key contracts including: Virginia DOC, Massachusetts DOC, and Rhode Island DOC, for privatization of commissary operations. Then led team through start up and maintenance of contract.
- Led team in obtaining key contracts as the sole source or primary commissary vendor for New Jersey DOC, Connecticut DOC and Pennsylvania DOC.
- Oversaw openings of our Massachusetts warehouse (20,000 sq.), Chesapeake, VA warehouse (13,000 sq.), and New Jersey warehouse (187,000 sq.)

EDUCATION

BA, Criminal Justice

1997

Saint Louis University of St. Louis, MO

Major: Criminal Justice

Minor: Education

Kevin Myers
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KCN REGIONAL VICE PRESIDENT- KEEFE GROUP

As the KCN Regional Vice President for Keefe Commissary Network (KCN) in the Northeast, Kevin is responsible for the marketing, sales and customer support of all the KCN accounts in the states of ME, NH, VT, MA, RI, CT, NY, NJ, PA, DE, MD, VA and WV. Kevin supports the sales staff of six sales managers in the region to maintain and exceed the needs of our partner facilities.

PROFESSIONAL EXPERIENCE/ACCOMPLISHMENTS

Kevin has served as Account Manager/KCN Regional Vice President for 13 years. In that span he has accomplished the following:

Keefe Group Account Manager of the Year 2004

Winner of Sales Odyssey contest 2002

Instrumental in helping several facilities move to a can-free environment.

Helped start up and establish operations at large KCN accounts such as Essex County NJ (2,000 inmates), Montgomery County MD (1,000 inmates), Anne Arundel County MD (1,000 inmates) and Prince Georges County MD (1,300 inmates).

Currently Control over 70% of all privatized accounts in the Northeast Territory.

Won over 90% of all privatized business that came out to bid in career as Regional Vice President/KCN Regional Manager.

EMPLOYMENT HISTORY

Keefe Group 2005- Present

KCN Regional Vice President

Support a sales staff of six Sales Managers in the Northeast region to maintain and increase our current market share.

Lead for major startups at Montgomery County PA (1600 inmates), Worcester County MA (1400 inmates) and Lackawanna County PA (700 inmates).

Control over 70% of entire privatized Inmate population in the Northeast Region (VA – ME).

Keefe Group 1999- 2005

Account Manager

Oversee and manage Correctional Facility accounts at the NYC DOC, CT DOC, MD DOC and 4 Federal Facilities (FCI Danbury, FCI Cumberland, Metro Correctional NY, and Metro Detention Brooklyn).

Handled over 3.5 million in sales per year at the NYC DOC.

Instrumental in introducing several new top selling and security friendly items to the NYC DOC such as Ramen, Tuna, Mackerel, rice and Kool Aid in a clear pouch.

Managed a territory that does over 1.8 million in sales per month.

EDUCATION

BA, Marketing 1990-1994

Quinnipiac University Hamden, CT

Major: Marketing

Member of the Dean's list all 4 years

John Vitale
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JOB TITLE/FUNCTIONS

Vice-President of Technical Services

Manage the Technical Services division of Keefe Commissary Network, including customer startups, software development, software presentations, project troubleshooting, new technology implementation, and customer help desk support.

PROFESSIONAL EXPERIENCE/ACCOMPLISHMENTS

Original architect of KCN software systems including Inmate Banking, Commissary Processing, Inmate Property management, General Ledger and associated accounting systems

Ongoing consulting role in current software initiatives including Warehouse Systems, Point of Sale, online deposits, kiosks, deployment infrastructures.

Led Technical Services organization through major upgrades to KCN software systems including conversion from OS/2 to Windows, Y2K compliance, Major revision upgrades and rollouts

Established and continue to direct ongoing customer support to over 500 customer accounts, including Call Center and Project Management

Established and continue to direct Data Center operations responsible for over 500,000 inmate orders per month, and all related infrastructure for Call Center and Corporate Office Development and support environment

EMPLOYMENT HISTORY

Vice-President of Technical Services

2001 - Present

Keefe Commissary Network

- Director – Technical Services – 1996 - 2000
- Technical Coordinator – 1995 - 1996

PC Systems Manager

June 1988 – July 1995

Enterprise Rent-A-Car Worldwide

- PC Coordinator 1989 - 1991
- Technical Writer 1988 (part-time)

Spreadsheet Analyst (part-time)

May 1987 - May 1988

Monsanto

- Credit Analyst (part-time)
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EDUCATION

MA, Accounting

1996

University of Missouri at St. Louis, St. Louis, MO

Major: Accounting

MA, Music Theory

1984

Webster University, St. Louis, MO

BA, Music Composition (summa cum laude)

1982

St. Louis University, St. Louis, MO

Chris Rode
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KCN ACCOUNT MANAGER - KEEFE GROUP

As the KCN Account Manager for the State of Maryland and Delaware. Chris is responsible for the sales, marketing and customer support for 11 county facilities which are currently serviced by KCN.

PROFESSIONAL EXPERIENCE/ACCOMPLISHMENTS

Chris has served as KCN Account Manager for over 6 years.

Instrumental in helping several Maryland State facilities move to a can free environment

Currently control over 70% of all privatized facilities in the state of Maryland

EMPLOYMENT HISTORY

2006- Present

Keefe Group

Keefe Group Account Manager

Oversee and manage the sales, marketing and on-going customer support for correctional facility accounts at the MD DOC, NYC DOC, NY State DOC and 3 federal facilities (FCI Cumberland, MDC Brooklyn and Metro Correctional NY)

Currently manages a territory that does over \$8.9 million in sales annually

Courtesy Products(Sister company of Keefe Group)

2003- 2006

Courtesy Products- Account Manager

Courtesy Products provides in-room coffee and operating supplies to the lodging industry. Chris was responsible for sales and customer support for the states of CA, AZ, NV, OR and Washington State while continually prospecting for new business

EDUCATION

1999-2003

BS, Sociology

Missouri State University, MO

Major: Sociology

Minor: Communications

Max Hernandez
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KCN-ACCOUNT MANAGER- KEEFE COMMISSARY NETWORK

As a KCN-Account Manager, Max is responsible for the regional technical operations associated with KCN in the Northeast region. Max also supports the sales staff in promoting, acquiring, and developing, KCN business.

PROFESSIONAL EXPERIENCE/ACCOMPLISHMENTS

Max has served as a Warehouse/On-site operations manager for 6 years. In that span he has accomplished the following:

Successful Warehouse and Office management of a distribution center with a total of 55 Employees which serves the entire Massachusetts DOC (18 Facilities), Suffolk County HOC, Essex County Jail, Barnstable County HOC, Norfolk County Jail, Suffolk County Jail, Kennebec County (ME), Belknap County (NH), and Wyatt Detention (RI).

3 years of successful Management of the Philadelphia Prison System Commissary operation.

Assisted in the Operational and Technical fields for various KCN start-ups such as VA DOC (30,000 Inmates), LA County Jail CA (20,000 Inmates), Cook County D.O.C, IL (9,000 Inmates), RI DOC (3,500 inmates), Bristol County Jail MA (1400 Inmates), Norfolk County Jail MA (800 inmates), Wyatt Detention Center RI (400 inmates), Union County NJ (1050 Inmates), Montgomery County PA (1,600 Inmates), Bucks County PA (900 Inmates) and Lackawanna County PA (725 Inmates) .

EMPLOYMENT HISTORY

Keefe Group	4/1997-Present
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KCN Account Manager	10/2005-Present
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Warehouse/Customer Service Manager : Keefe Commissary Network Walpole MA.	5/2004- 10/2005
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- Manage all aspects of hiring, supervising, training, scheduling and disciplining 55+ Full-Time and Part-Time service center staff, shipping staff, drivers, and commissary staff for assigned KCN locations, ensuring contract compliance.
- Handle all aspects of inventory control including ordering, receiving, stocking product, and processing orders
- Ensure all employees know and follow all rules, regulations, policies, and procedures of the warehouse and/or correctional facilities where they are located

KCN-Philadelphia On-site Manager: Keefe Commissary Network Philadelphia PA	4/2001-5/2004
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- Manage all aspects of hiring, supervising, training, scheduling and disciplining 3 Full- time and 24 part-time service center staff, shipping staff, drivers, and commissary staff for assigned KCN locations, ensuring contract compliance.
 - Handle all aspects of inventory control including ordering, receiving, stocking product, and processing orders.
 - Ensure all employees know and follow all rules, regulations, policies, and procedures of the warehouse and/or correctional facilities where they are located.
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EDUCATION

Computerized Accounting Cittone Institute of Technology	1996-1998
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